



Join our team

We're on a mission to solve a problem plaguing businesses around the world: how to grow top-line revenue using data from existing business tools.

Collective[i] – short for Collective Intelligence – hosts a network that applies AI/ML to massive and dynamic data sets to help surface timely insights for sales organizations. We are proud to support a global client base across every industry sector bringing AI, transparency and collaboration to work.

We are growing rapidly and seeking exceptional talent to fulfill our mission to help companies around the world understand, manage and grow revenue.

Collective[i] is headquartered in New York City, with offices in Silicon Valley and Montreal, Canada.



Our people

Extraordinary individuals build extraordinary companies. We are committed to finding and recruiting the best talent from all over the world. Collective[i] is supported by leading teams of committed scientists, developers, sales, finance and marketing professionals from 14 different countries across the Americas, Africa, Asia, the Middle East, Europe and Australia, who passionately believe that Collective[i]'s network and applications are dramatically transforming and improving the working lives of the sales teams we support.

Core values

 We are curious

 We strive for the extraordinary

 We are direct

 We deliver

 We succeed together

 We embrace diversity

The successful Collective[i] team member is smart, inquisitive, confident and driven. They are competitive and take ownership in their work and want to make a tangible impact on Collective[i]'s success. We are looking for people who want to bring their big ideas and best, unfiltered selves to work every day, people who can amplify our culture and exceed every expectation and goal set before them.

Perks *and* benefits

Learning and Development

Because intellectual curiosity is one of our core values, we aim to foster a culture of continuous learning and growth. Among other things, each week we host company-wide Intelligence Briefings where we invite external and internal leaders to discuss important topics related to AI and machine learning, network growth, the sales profession, the future of work and corporate culture. Recent speakers include Mike Krieger (co-Founder of Instagram), Danny Meyer (restaurantier and CEO of the Union Square Hospitality Group) and Sam Liccardo (Mayor of San Jose).

Health and Wellness

We proudly offer above-market health insurance plans, free dental and vision insurance plans, paid maternity leave, flexible spending accounts and commuter benefits. We also provide a cornucopia of healthy snacks in our offices!

Relationship Building

We believe networks unleash the power of community and are a competitive advantage. Throughout the year, we host numerous external networking events and internal social gatherings. Past external events have included an innovation summit in Napa, a DryBar session for women in sales, and a breakfast discussion about the impact of AI on sports and sales at the NFL headquarters in NYC. Social gatherings for our team are frequent and include happy hours, karaoke nights and exhilarating games of Werewolf.

Work-Life Balance

We expect Collective[i] team members to take full ownership of their work and to deliver results. We also expect Collective[i] team members to take a break when they need it. Collective[i] offers the benefit of unlimited vacation days and flexible work from home days.